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For Immediate Release

**GF Health Products, Inc.: BACK IN THE USA!
Graham-Field Emphasizes Quality, Moves Select Manufacturing Back to the United States
Part One of a Three Part Series**

July 6, 2009

ATLANTA, GA: Lennon and McCartney made musical history in 1968 with “Back in the USSR”. The title was a tribute to a hit song released several years earlier by Chuck Berry, “Back in the USA”. Graham-Field is hoping for a major hit as well with their ***Back in the USA Strategic Initiative***. Said Lawrence de la Haba, SVP of Business Development, “Our customers are looking for unique products, greater flexibility relative to product features, and more efficient logistics. Domestic manufacturing allows us to meet these needs. There are definite advantages to having products manufactured and assembled in the United States. The logistics are more streamlined; you have greater production run flexibility and can more easily customize products in response to customer requirements. Even more importantly, we have very skilled manufacturing teams capable of producing the highest quality products at competitive pricing. As one of the pioneers in the global sourcing of healthcare products, we will continue to search the world for the highest quality products at the right price. However, where it makes sense, we will utilize our existing manufacturing facilities in the United States, as they have clearly demonstrated that they can be competitive. By utilizing high quality components from our international supply partners, in combination with our in-house engineering and manufacturing expertise, we have initiated an aggressive manufacturing and assembly program here in the United States.”

The first product line produced under this initiative is the aptly named ***Patriot Homecare Bed***. Integrating headboards and footboards manufactured overseas with a unique, domestically produced sleep surface, the ***Patriot Homecare Bed*** incorporates the best of all worlds. “Our manufacturing facility in Fond-du-Lac, WI is a state of the art facility. Utilizing CAD/CAM processes and robotic welding, the facility has traditionally produced high quality beds for the Long Term Care Market under the **Basic American** brand name.



The Patriot Homecare Bed

By utilizing a “Grid Deck”, which is a superior sleep surface that features a patent-pending slot system for easy bed rail installation, the ***Patriot Homecare Bed*** was able to take advantage of the knowledge base and manufacturing processes that were already in place at Fond-du-Lac.



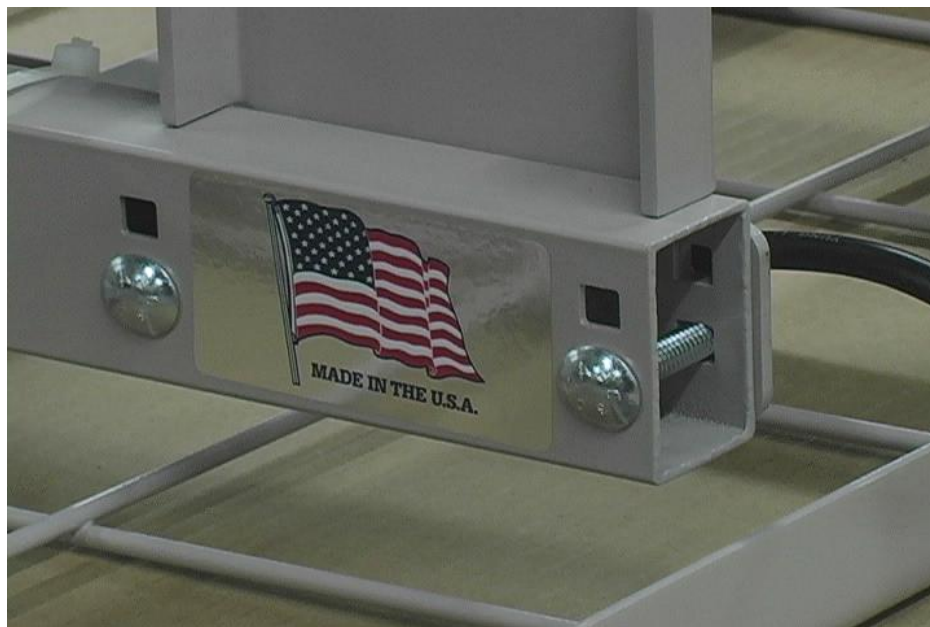
Coating the Patriot Homecare Bed Grid Deck

By shipping just the headboards and footboards in a container from overseas, and then integrating the domestically produced sleep surfaces here in the United States, we were able to reduce in-bound freight costs. With the volatile cost of transportation, eliminating the need to ship the large sleep surfaces across the ocean offset our outbound freight cost to the Graham-

Field Distribution Centers and significantly improved our service levels for our customers.” added de la Haba.

“A very interesting phenomenon has occurred over the past several years,” said Ken Spett, Graham-Field’s Executive Vice President. “Domestic component manufacturers, once they learned of our initiative, could not wait to help us. As outsourcing became the buzzword in the healthcare industry and many manufacturing-based jobs were lost to overseas manufacturers, domestic manufacturers had to re-tool and re-learn to stay competitive. They have approached us with higher quality products, the ability to customize parts and components for us, and will even follow us around the globe to wherever we manufacture our products. Whether we produce a product in the Orient, Eastern Europe or here in the United States, our supply partners are always there to help.”

Added de la Haba, “One of the challenges we face is that some of our products have become commodities due to the ever-changing reimbursement environment. While this is the nature of a very competitive market, remaining a commodity is not. Our product management team and design engineers are constantly challenging the status quo relative to the features and benefits of our product lines. We cannot stay competitive if price becomes the only feature of a product that makes the difference. Our customers appreciate the many Graham-Field products that offer unique features and benefits. The John Bunn Pediatric Nebulizer product line is a perfect example of a product line that offers our customers unique designs. This type of product helps them to increase their own revenue streams. Marketing and selling is much easier when the products are unique and are supported by a superior service experience. Graham-Field is committed to producing unique, high quality healthcare products.”



Next: Learn how a joint venture between Graham-Field and one of their supply partners became the newest Graham-Field manufacturing facility.

GF Health Products, Inc., headquartered in Atlanta, GA, is a major manufacturer and distributor of healthcare products for the homecare, long term care, primary care, and acute care markets. Its products include respiratory products, medical/surgical products, diagnostics, patient room products, homecare and long term care beds, manual and power wheelchairs, and specialty seating products.